

	A	B	L
1	The KBOO Foundation: FY13 Operational Budget		
2	<i>Approved by the Board of Directors: September 24, 2012</i>		
3	FY 2013		
4	Operational Budget Notes:		
5	<u>REVENUES</u>		
6	Fall Drive	100,000	
7	Winter Drive	0	
8	Spring Drive	80,000	
9	Renewals	41,000	
10	Unsolicited	11,000	
11	Matching	2,800	
12	Sustaining EFT's	202,000	
13	Direct Mail Solicitations	30,000	
14	Contributions (Major Donors)	27,000	
15	Local Business Contributions	50,000	
16	Board Led Fundraising	12,000	
17	Development Income (Misc-non member)	7,000	
18	Events / Co-Sponsorship	120,000	
19	Cost of Events / Co-Sponsorship	(20,000)	
20	Grant Income	15,000	
21	Web/Program Guide Ads	2,100	
22	Promotional Sales	2,000	
23	Underwriting	52,250	
24	Allowance for bad debt	(750)	
25	SCA Contracts	0	
26	Translator Rental	3,000	
27	Miscellaneous	500	
28	Interest	1,600	
29			
30	TOTAL REVENUES	738,500	
31			
32	Total Membership Income (Lines 6 to 16)	493,800	
34			
35			
36	<u>EXPENSES</u>		
37	Salaries	320,500	
38	Payroll Taxes	35,500	
39	Health Benefits	63,500	
40	Worker's Compensation Insurance	700	
41	Retirement -	0	
42	Professional Services	35,800	
43	Contract Services	18,400	
44	Transmitter Space Rental	49,000	
45	Translator Space Rental	7,000	
46	Utilities	32,450	
47	Insurance	22,800	

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3	FY 2013		
4	Operational Budget Notes:		
48	Web Development	0	
49	Computer	9,000	
50	Equipment Purchases	3,000	
51	Broadcast Equipment Maintenance	5,000	
52	Building Maintenance	2,500	
53	Office Supplies	5,000	
54	Telephone Local	10,000	
55	Telephone Long Distance	2,600	
56	DSL/Internet	3,000	
57	Programming Supplies	1,000	
58	Record & CD Purchases	1,000	
59	Program Purchases	4,500	
60	Printing & Copying	25,000	
61	Postage	22,000	
62	Recruiting	500	
63	Promotional Advertising	10,000	
64	Promotional Expenses	3,000	
65	Development Fundraising Expenses	5,000	
66	Premiums	7,000	
67	Publications	450	
68	Training	0	
69	Volunteer Training	0	
70	Travel	250	
71	Conferences	0	
72	Board of Directors	1,200	
73	Volunteer Expenses	2,000	
74	Taxes/Licenses/Fees	1,450	
75	Bankcard Fees	10,200	
76	Bank Service Charges	4,300	
77	Dues	13,400	
78	Interest	0	
79	Miscellaneous	500	
80			
81	Operating Expenses	738,500	
82			
83	Operating Surplus (Deficit)	0	
84			
85	Surplus used to replenish cash reserves	0	
88	TOTAL SURPLUS/DEFICIT **	0	
89			
90	Estimates available cash in the bank at beginning of FY		113,900
91	Board Restricted Operating Reserve in the bank		200,000